

# Tentative Course Schedule

## PEIREA Pre-Licensing Course – April 2022



### Course Delivery Plan:

Course Start and End Dates: Tuesday April 5, 2022 – Tuesday June 14, 2022

### Class Meeting Times, Topics and Assignment Due Dates:

Week	Class & Program Information All classes are <b>MANDATORY</b> (except for <b>EXTRA Classes</b> )	Assignments
April 5, 2022	<b>Zoom Welcome Session:</b> Tuesday, April 5 <sup>th</sup> 6pm-7pm <b>Topics: Introductions and Orientation</b> Attendance is encouraged but not mandatory. However, it is expected all students not in attendance will view the recorded session prior to April 12 <sup>th</sup> .	
Week 1 (April 11-15)	<b>Class Date:</b> Tuesday, April 12 <sup>th</sup> 6pm – 9pm <b>Topics:</b> Course Introduction, PEI Real Estate <b>Guest Speaker:</b> PEI Real Estate Association <b>Material to review prior to class:</b> Unit 1: Introduction to Real Estate Unit 2: Real Estate Trading Act	Unit 1 Quiz Unit 2 Quiz <b>Due Friday, April 15<sup>th</sup> by 11:59pm</b>
Week 2 (April 18-22)	<b>Class Date:</b> Tuesday, April 19 <sup>th</sup> 6pm – 9pm <b>Topic:</b> Professional Conduct & Agency Law <b>Guest Speaker:</b> Carr Stevenson MacKay <b>Material to review prior to class:</b> Unit 3: Professional Conduct Unit 4: Agency Relationship	Unit 3 Quiz Unit 4 Quiz <b>Due Friday, April 22<sup>nd</sup> by 11:59pm</b>
Week 3 (April 25-29)	<b>Class Date:</b> Tuesday, April 26 <sup>th</sup> 6pm – 9pm Review of Units 1 – 5/Class Assignment overview <b>Material to review prior to class:</b> Unit 5: Condominiums  <b>EXTRA Class:</b> Thursday, April 28 <sup>th</sup> 6pm – 8pm Review of Units 1-5 in preparation for midterm. <b>(NOT MANDATORY)</b>	Unit 5 Quiz <b>Due Wednesday, April 27<sup>th</sup> by 11:59pm</b>
Week 4 (May 2-6)	<b>Class Date:</b> Tuesday, May 3 <sup>rd</sup> 6pm – 9pm <b>MIDTERM EXAM – Units 1-5</b>	Listing Assignment #1 and #2 – Self Correct <b>Due Friday, May 6<sup>th</sup> by 11:59pm</b>
Week 5 (May 9-13)	<b>Class Date:</b> Tuesday, May 10 <sup>th</sup> 6pm – 9pm <b>Topic:</b> Contract Law & Introduction to Forms <b>Guest Speaker:</b> Carr Stevenson MacKay	Purchase & Sale Assignment #1 and #2 – Self Correct <b>Due Friday, May 13<sup>th</sup> by 11:59pm</b>

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	<p><b>Topic:</b> Unit 6 &amp;7: Listing /Purchase &amp; Sale Agreements  <b>Material to review prior to class:</b>            Unit 6: Listing Agreements Unit 7: P&amp;S Agreements</p> <p><b>EXTRA Class</b> – Thursday, May 12<sup>th</sup> 6pm – 8pm            Review of listing forms and purchase and sale forms and how to fill them out. <b>(NOT MANDATORY)</b></p>	<p>Unit 6 Quiz  <b>Due Friday, May 13<sup>th</sup> by 11:59pm</b></p>
<p>Week 6            (May 16-20)</p>	<p><b>Class Date:</b> Tuesday, May 17<sup>th</sup> 6pm – 9pm  <b>Topic:</b> REALTOR® Real Talk &amp; Mortgages &amp; Appraisals  <b>Guest Speakers:</b> Real Estate Salespeople  <b>Material to review prior to class:</b>            Unit 8: Appraisal Theory &amp; Practical</p>	<p>Unit 7 Quiz            Unit 8 Quiz  <b>Due Friday, May 20<sup>th</sup> by 11:59pm</b></p>
<p>Week 7            (May 23-27)</p>	<p><b>Class Date:</b> Tuesday, May 24<sup>th</sup> 6pm – 9pm  <b>Topic:</b> Real Estate Math &amp; Mortgages and Land Regulations, Construction &amp; Environmental  <b>Material to review prior to class:</b>            Unit 9: Real Estate Math &amp; Mortgages            Unit 10: Land Regulations, Construction &amp; Environmental</p> <p><b>EXTRA Class:</b> Thursday, May 26<sup>th</sup> 6pm – 8pm            Review of Units 6 through 10 <b>(NOT MANDATORY)</b></p>	<p>Case Study  <b>Due Tuesday, May 24<sup>th</sup> to be submitted in class.</b></p> <p>Unit 9 Quiz            Unit 10 Quiz  <b>Due Friday, May 27<sup>th</sup> by 11:59pm</b></p>
<p>Week 8            (May 30 – June 3)</p>	<p><b>Class Date:</b> Tuesday, May 31<sup>st</sup> 6pm – 9pm  <b>Topic:</b> Exam Review Session including Forms</p>	
<p>Week 9            (June 6-10)</p>	<p><b>Class Date:</b> Tuesday, June 7<sup>th</sup> 6pm – 8pm  <b>FINAL FORMS EXAM</b></p>	
<p>Week 10            (June 13-17)</p>	<p><b>Class Date:</b> Tuesday, June 14<sup>th</sup> 6pm – 8pm  <b>FINAL COMPUTER EXAM</b></p>	
<p>Wednesday, June 29<sup>th</sup></p>	<p>Submission of grades to PEIREA</p>	
<p>Tuesday, July 12<sup>th</sup></p>	<p>Final Forms Exam Rewrite</p>	
<p>Wednesday, July 13<sup>th</sup></p>	<p>Final Computer Exam Rewrite</p>	