

# Tentative Course Schedule

## PEIREA Pre-Licensing Course – June 2022



### Course Delivery Plan:

**Course Start and End Dates:** Tuesday June 21<sup>st</sup>, 2022 – Tuesday August 30<sup>th</sup>, 2022

### **Class Meeting Times, Topics and Assignment Due Dates:**

<b>Week</b>	<b>Class &amp; Program Information</b> All classes are <b>MANDATORY</b> (except for <b>EXTRA Classes</b> )	<b>Assignments</b>
June 21, 2022	<b>Zoom Welcome Session:</b> Tuesday, June 21 <sup>st</sup> 6pm-7pm <b>Topics: Introductions and Orientation</b> Attendance is encouraged but not mandatory. However, it is expected all students not in attendance will view the recorded session prior to June 28 <sup>th</sup> .	
Week 1 (June 27-July 1)	<b>Class Date:</b> Tuesday, June 28 <sup>th</sup> 6pm – 9pm <b>Topics:</b> Course Introduction, PEI Real Estate <b>Guest Speaker:</b> PEI Real Estate Association <b>Material to review prior to class:</b> Unit 1: Introduction to Real Estate Unit 2: Real Estate Trading Act	Unit 1 Quiz Unit 2 Quiz <b>Due Friday, July 1<sup>st</sup> by 11:59pm</b>
Week 2 (July 4-8)	<b>Class Date:</b> Tuesday, July 5 <sup>th</sup> 6pm – 9pm <b>Topic:</b> Professional Conduct & Agency Law <b>Guest Speaker:</b> Carr Stevenson MacKay <b>Material to review prior to class:</b> Unit 3: Professional Conduct Unit 4: Agency Relationship	Unit 3 Quiz Unit 4 Quiz <b>Due Friday, July 8<sup>th</sup> by 11:59pm</b>
Week 3 (July 11-15)	<b>Class Date:</b> Tuesday, July 12 <sup>th</sup> 6pm – 9pm Review of Units 1 – 5/Class Assignment overview <b>Material to review prior to class:</b> Unit 5: Condominiums  <b>EXTRA Class:</b> Thursday, July 14 <sup>th</sup> 6pm – 8pm Review of Units 1-5 in preparation for midterm. <b>(NOT MANDATORY)</b>	Unit 5 Quiz <b>Due Wednesday, July 13<sup>th</sup> by 11:59pm</b>
Week 4 (July 18 - 22)	<b>Class Date:</b> Tuesday, July 19 <sup>th</sup> 6pm – 9pm <b>MIDTERM EXAM – Units 1-5</b>	Listing Assignment #1 and #2 – Self Correct <b>Due Friday, July 22<sup>nd</sup> by 11:59pm</b>
Week 5 (July 25 - 29)	<b>Class Date:</b> Tuesday, July 26 <sup>th</sup> 6pm – 9pm <b>Topic:</b> Contract Law & Introduction to Forms	Purchase & Sale Assignment #1 and #2 – Self Correct

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CUSTOMIZED TRAINING

	<p><b>Guest Speaker:</b> Carr Stevenson MacKay  <b>Topic:</b> Unit 6 &amp;7: Listing /Purchase &amp; Sale Agreements  <b>Material to review prior to class:</b>  Unit 6: Listing Agreements Unit 7: P&amp;S Agreements</p> <p><b>EXTRA Class</b> – Thursday, July 28<sup>th</sup> 6pm – 8pm  Review of listing forms and purchase and sale forms and how to fill them out. <b>(NOT MANDATORY)</b></p>	<p><b>Due Friday, July 29<sup>th</sup> by 11:59pm</b>  Unit 6 Quiz  <b>Due Friday, July 29<sup>th</sup> by 11:59pm</b></p>
Week 6 (August 1-5)	<p><b>Class Date:</b> Tuesday, August 2<sup>nd</sup> 6pm – 9pm  <b>Topic:</b> REALTOR® Real Talk &amp; Mortgages &amp; Appraisals  <b>Guest Speakers:</b> Real Estate Salespeople  <b>Material to review prior to class:</b>  Unit 8: Appraisal Theory &amp; Practical</p>	<p>Unit 7 Quiz  Unit 8 Quiz  <b>Due Friday, August 5<sup>th</sup> by 11:59pm</b></p>
Week 7 (August 8 - 12)	<p><b>Class Date:</b> Tuesday, August 9<sup>th</sup> 6pm – 9pm  <b>Topic:</b> Real Estate Math &amp; Mortgages and Land Regulations, Construction &amp; Environmental  <b>Material to review prior to class:</b>  Unit 9: Real Estate Math &amp; Mortgages  Unit 10: Land Regulations, Construction &amp; Environmental</p> <p><b>EXTRA Class:</b> Thursday, August 11<sup>th</sup> 6pm – 8pm  Review of Units 6 through 10 <b>(NOT MANDATORY)</b></p>	<p>Case Study  <b>Due Tuesday, August 9<sup>th</sup> to be submitted in class.</b></p> <p>Unit 9 Quiz  Unit 10 Quiz  <b>Due Friday, August 12<sup>th</sup> by 11:59pm</b></p>
Week 8 (August 15 - 19)	<p><b>Class Date:</b> Tuesday, August 16<sup>th</sup> 6pm – 9pm  <b>Topic:</b> Exam Review Session including Forms</p>	
Week 9 (August 22-26)	<p><b>Class Date:</b> Tuesday, August 23<sup>rd</sup> 6pm – 8pm  <b>FINAL FORMS EXAM</b></p>	
Week 10 (August 29 – September 2)	<p><b>Class Date:</b> Tuesday, August 30<sup>th</sup> 6pm – 8pm  <b>FINAL COMPUTER EXAM</b></p>	
Wednesday, September 14 <sup>th</sup>	Submission of grades to PEIREA	
Tuesday, September 27 <sup>th</sup>	Final Forms Exam Rewrite	
Wednesday, September 28 <sup>th</sup>	Final Computer Exam Rewrite	