

Tentative Course Schedule

PEIREA Pre-Licensing Course – September 2022



CUSTOMIZED TRAINING

Course Delivery Plan:

Course Start and End Dates: Tuesday September 6, 2022 – Tuesday November 22, 2022

Class Meeting Times, Topics and Assignment Due Dates:

Week	Class & Program Information All classes are MANDATORY (except for EXTRA Classes)	Assignments
September 6, 2022	Zoom Welcome Session: Tuesday, September 6 th 6pm-7pm Topics: Introductions and Orientation Attendance is encouraged but not mandatory. However, it is expected all students not in attendance will view the recorded session prior to September 13 th .	
Week 1 (September 12-16)	Class Date: Tuesday, September 13 th 6pm – 9pm Topics: Course Introduction, PEI Real Estate Guest Speaker: PEI Real Estate Association Material to review prior to class: Unit 1: Introduction to Real Estate Unit 2: Real Estate Trading Act	Unit 1 Quiz Unit 2 Quiz Due Friday, September 16th by 11:59pm
Week 2 (September 19 - 23)	Class Date: Tuesday, September 20 th 6pm – 9pm Topic: Professional Conduct & Agency Law Guest Speaker: Carr Stevenson MacKay Material to review prior to class: Unit 3: Professional Conduct Unit 4: Agency Relationship	Unit 3 Quiz Unit 4 Quiz Due Friday, September 23rd by 11:59pm
Week 3 (September 26-30)	Class Date: Tuesday, September 27 th 6pm – 9pm Review of Units 1 – 5/Class Assignment overview Material to review prior to class: Unit 5: Condominiums EXTRA Class: Thursday, September 29 th 6pm – 8pm Review of Units 1-5 in preparation for midterm. (NOT MANDATORY)	Unit 5 Quiz Due Wednesday, September 28th by 11:59pm
Week 4 (October 3 - 7)	Class Date: Tuesday, October 4 th 6pm – 9pm MIDTERM EXAM – Units 1-5	Listing Assignment #1 and #2 – Self Correct Due Friday, October 7th by

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		11:59pm
Week 5 (October 10 - 14)	<p>Class Date: Tuesday, October 11th 6pm – 9pm Topic: Contract Law & Introduction to Forms Guest Speaker: Carr Stevenson MacKay Topic: Unit 6 & 7: Listing /Purchase & Sale Agreements Material to review prior to class: Unit 6: Listing Agreements Unit 7: P&S Agreements</p> <p>EXTRA Class – Thursday, October 13th 6pm – 8pm Review of listing forms and purchase and sale forms and how to fill them out. (NOT MANDATORY)</p>	Purchase & Sale Assignment #1 and #2 – Self Correct Due Friday, October 14th by 11:59pm Unit 6 Quiz Due Friday, October 14th by 11:59pm
Week 6 (October 17 - 21)	<p>Class Date: Tuesday, October 18th 6pm – 9pm Topic: REALTOR® Real Talk & Mortgages & Appraisals Guest Speakers: Real Estate Salespeople Material to review prior to class: Unit 8: Appraisal Theory & Practical</p>	Unit 7 Quiz Unit 8 Quiz Due Friday, October 21st by 11:59pm
Week 7 **(October 31 – November 4) **THERE WILL BE NO COURSE ACTIVITY FROM OCTOBER 24 – 28.	<p>Class Date: Tuesday, November 1st 6pm – 9pm Topic: Real Estate Math & Mortgages and Land Regulations, Construction & Environmental Material to review prior to class: Unit 9: Real Estate Math & Mortgages Unit 10: Land Regulations, Construction & Environmental</p> <p>EXTRA Class: Thursday, November 3rd 6pm – 8pm Review of Units 6 through 10 (NOT MANDATORY)</p>	Case Study Due Tuesday, November 1st to be submitted in class. Unit 9 Quiz Unit 10 Quiz Due Friday, November 4th by 11:59pm
Week 8 (November 7-11)	<p>Class Date: Tuesday, November 8th 6pm – 9pm Topic: Exam Review Session including Forms</p>	
Week 9 (November 14-18)	<p>Class Date: Tuesday, November 15th 6pm – 8pm FINAL FORMS EXAM</p>	
Week 10 (November 21 – 25)	<p>Class Date: Tuesday, November 22nd 6pm – 8pm FINAL COMPUTER EXAM</p>	
Wednesday, December 7 th	Submission of grades to PEIREA	
Tuesday, December 20 th	Final Forms Exam Rewrite	
Wednesday, December 21 st	Final Computer Exam Rewrite	